

Message Text

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ORIGIN EB-07

INFO OCT-01 EA-09 ISO-00 CAB-05 L-03 COME-00 /025 R

DRAFTED BY EB/OA/AVP:JKGORDON:JO

APPROVED BY EB/OA/AVP:AJWHITE

EB/AN - TROESCH

EA/K - PRMAYHEW (INFO)

CAB - JHORNEMAN

----- 127033

O 212158Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL IMMEDIATE

UNCLAS STATE 234238

E.O. 11652: N/A

TAGS: EAIR, KS

SUBJECT: CIVAIR - NOTICE OF DISSATISFACTION, KAL GIT FARE

1. DEPT WOULD APPRECIATE EMBASSY DELIVERING FORMAL NOTICE OF USG DISSATISFACTION WITH KAL PROPOSED TARIFF REVISION. KCAB MUST RECEIVE NOTICE OF DISSATISFACTION ON OR BEFORE SEPT 24 TO FULFILL OUR OBLIGATIONS UNDER THE U.S.-KOREA BILATERAL AIR TRANSPORT AGREEMENT. BODY OF PROPOSED NOTE FOLLOWS.

2. QUOTE: KOREAN AIRLINES BY TARIFF REVISIONS FILED SEPTEMBER 10, 1976, FOR EFFECTIVENESS OCTOBER 10, 1976, PROPOSES TO REDUCE THE MINIMUM STAY ON GROUP INCLUSIVE TOUR (GIT) FARES BETWEEN THE UNITED STATES AND THE FAR EAST FROM 14 TO 7 DAYS.

KOREAN AIRLINES HAS OFFERED NO JUSTIFICATION FOR THIS PROPOSAL OTHER THAN A STATEMENT THAT AFTER THE FIRST WEEK OF A TOUR, MANY PASSENGERS BECOME "EXHAUSTED" AND WOULD RATHER RETURN HOME THAN CONTINUE TOURING; AND AN UNSUPPORTED ALLEGATION THAT BY LOWERING THE DURATION
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AND TOTAL COST OF TOURS, MORE TRAFFIC WILL BE GENERATED.

ALTHOUGH IT DOES NOT APPEAR THAT THE PROPOSAL OFFERS A
SERIOUS POTENTIAL FOR GENERATION, IT WOULD DIVERT

TRAFFIC FROM HIGHER FARE CATEGORIES AND DILUTE OVERALL
CARRIER REVENUES. ACCORDINGLY, PURSUANT TO ARTICLE 11(E),
NOTICE OF DISSATISFACTION WITH THIS FILING IS HEREBY
GIVEN. UNQUOTE ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, TARIFFS, AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 21 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE234238
Document Source: CORE
Document Unique ID: 00
Drafter: JKGORDON:JO
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760356-1160
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760935/aaaabebw.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 25 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 FEB 2004 by MaustMC>; APPROVED <07 JAN 2005 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - NOTICE OF DISSATISFACTION, KAL GIT FARE
TAGS: EAIR, KS, US, KAL
To: SEOUL
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006